Corporate Management
Module

QUALCO
Collections & Recoveries

MANAGING YOUR BUSINESS CUSTOMERS MORE EFFECTIVELY

Managing corporate arrears requires both an intense analysis of the organisations and a consistent and accelerated approach in delivering solutions to avoid impacting the business further. The consequences of mistakes could be significant for your customers, so the assessment should be automated where possible, and leverage all available data to ensure the right outcomes.

QUALCO Collections & Recoveries is a modern, comprehensive, and flexible end-to-end platform designed to manage, automate and streamline your organisation's processes.

The corporate workout functionality, part of the QUALCO Collections & Recoveries platform, helps you to manage the entire end-to-end process of analysing a business' viability, identify the most appropriate solution tailored to their individual circumstances, and then implement and monitor its success.

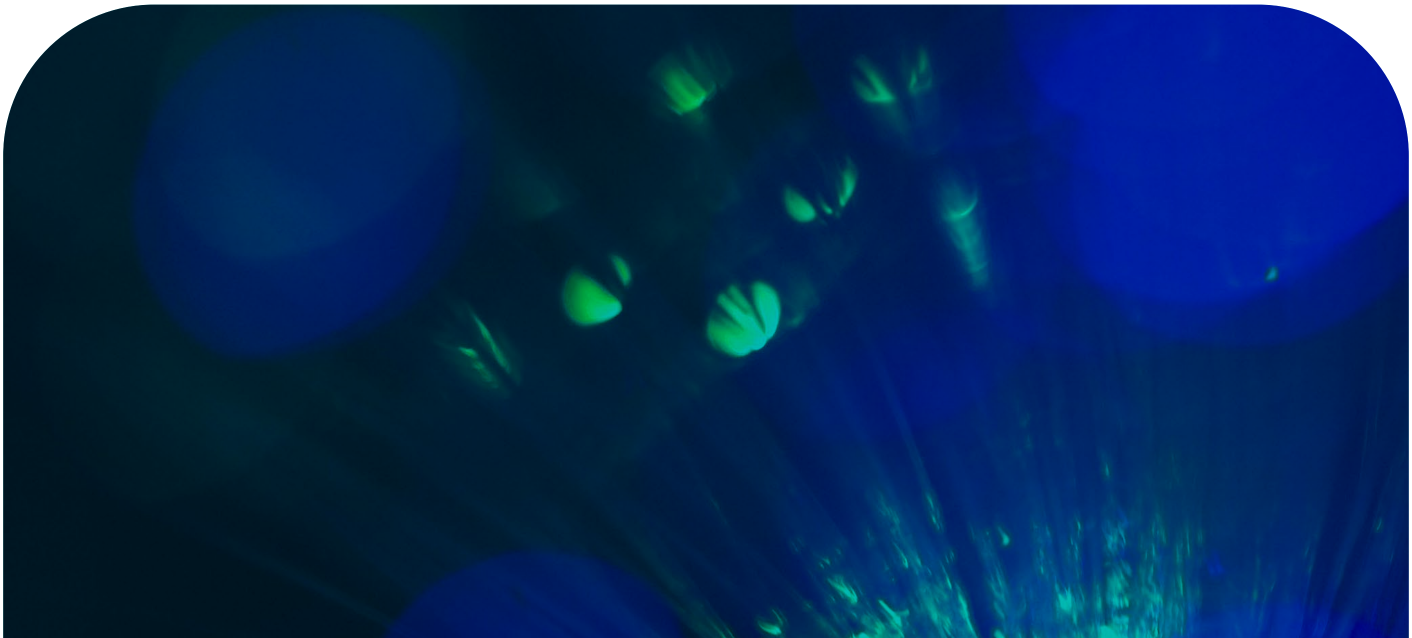
This entire process is carefully orchestrated and administered within an auditable service, ensuring both you and your customers' interests are best protected. With greater efficiency and productivity, your team will be better placed to help your customers most in need.

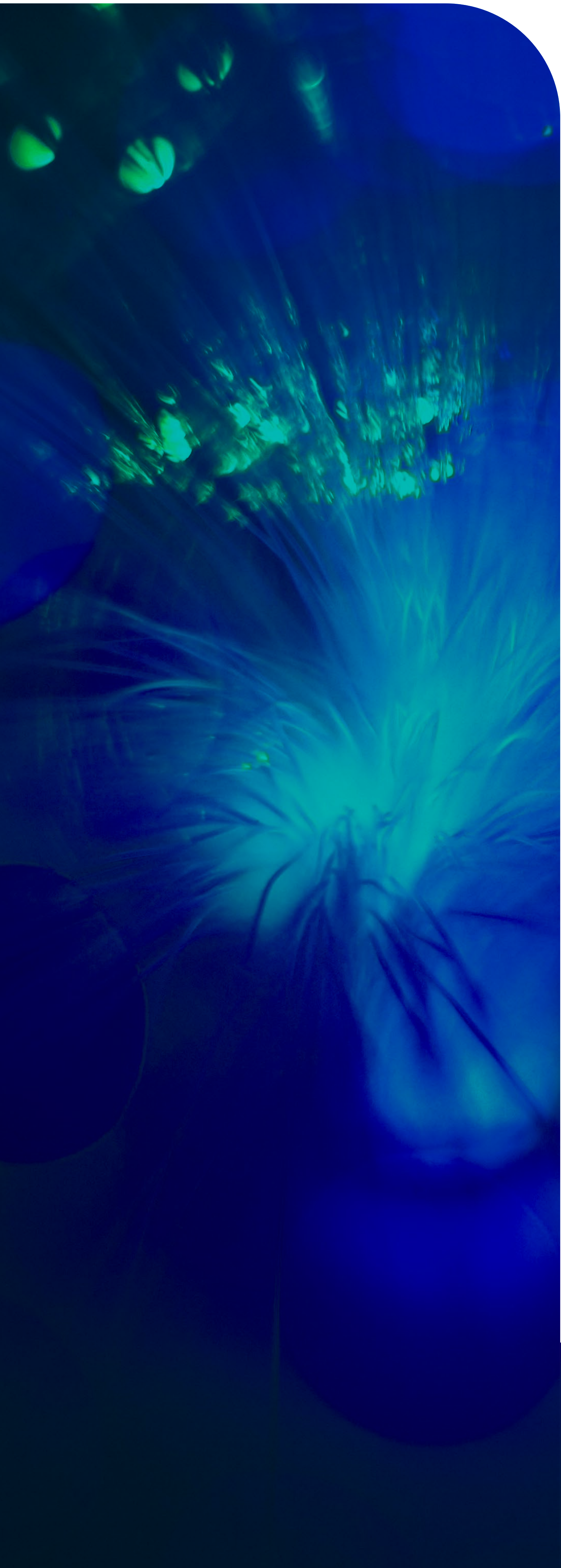
The graph presents the QUALCO Collections & Recoveries key modules and their interaction with the internal and external stakeholders. There are several ways stakeholders can interface with the system modules through (i) admin, agent and officer applications (business and system admins, back office, call-center agents, legal and restructuring officers, branch RMs, legal offices, etc), (ii) online APIs such as client and customer portals (iii) batch interfaces (originators, debt collection agencies, legal offices, etc.)

Manage holistically corporate arrears in five stages

KEY FEATURES & BENEFITS

The QUALCO Collections & Recoveries corporate workout functionality is delivered within five separate process stages. At each stage, it collects the necessary data, provides a structured framework to work within, and delivers low-level analysis so your staff can make a reasoned and verifiable decision.





KEY FEATURES & BENEFITS

PRESENT YOUR CUSTOMERS WITH THE RIGHT OPTIONS

Using a comprehensive suite of calculations and analysis, the system will present real, viable and verifiable options to your agents to discuss with your customers

DETAIL COLLATERALS AND REAL PROPERTY INFORMATION

Capture business collateral and property information fully, including restrictions, responsibilities, rights & interests, and valuations

SURVEY CUSTOMERS TO GATHER FURTHER INFORMATION

Send surveys, by using existing templates, to gather additional customer details and key business information. All data captured are customisable to your needs

CONTINUOUSLY MONITOR PERFORMANCE

Review the performance of the agreement through inbuilt monitoring and analysis tools

CAPTURE DETAILED CUSTOMER DATA

Fully record the details of the businesses within your portfolio using industry-standard data and metrics

ASSESS BUSINESS FINANCES

Register key standard business metrics for your clients' businesses such as EBIT, cash flow and other financial metrics, using a templated assessment tool

CAPTURE DETAILS OF ALL INTERESTED PARTIES

Gain full visibility and control over the communications between your business and all connected groups

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